# XYTE

# TURN HARDWARE INTO SERVICES

#### Moving Devices to the Cloud: Not "If" But "How?"

The threat of hardware commoditization and growing expectations from customers are pushing device manufacturers to transform their businesses. Customers are increasingly seeking remote monitoring and management (RMM) solutions for their devices and systems as well as the option to purchase products on a subscription basis.

For device manufacturers, adopting cloud technologies creates a myriad of opportunities and enormous growth potential. But supporting this transition requires the right set of tools.

### **Xyte Device Cloud**

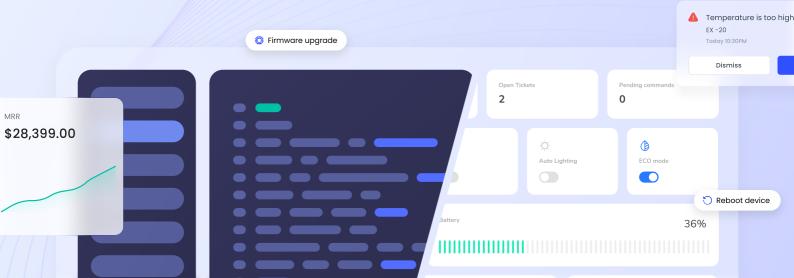
#### Your Fast, Easy, and Cost-Effective Path to the Cloud

Xyte's all-in-one Device Cloud enables device and hardware manufacturers to cloudify, service, support, and commercialize their connected devices, transforming their devices into integrated business solutions that combine hardware, software and services.

Whether you're manufacturing video displays, temperature sensors, vehicle tracking systems, industrial robots or 3D printers, our full-stack platform allows you to manage your connected device business end-to-end.

Xyte's fully-federated Device Cloud empowers manufacturers to manage the complete lifecycle of their devices, from the minute they leave the warehouse to the moment they reach customers and through aftermarket sales.

Our out-of-the-box applications help manufacturers gain market share, optimize operational efficiencies, develop sustainable customer relationships, and implement new business models.



#### **Turn Hardware into Services**

#### Purpose-Built for Device and Hardware Manufacturers



#### **Asset Management**

Remotely track and analyze real-time information from any device, any time, with a fully-federated, white-labeled solution for end users to set up, configure, manage, and monitor an unlimited number of devices, including telemetry monitoring, sending firmware updates and more.



#### **Support Center**

Rapidly investigate and resolve issues remotely, with integrated ticket management and routing that empowers your support team and channel partners to provide exceptional customer service.



#### Xyte Connect

Connect and collaborate with your industry partners to provide optimized, digitized service and support for your customers.



#### **Ecommerce**

Drive subscription-based revenues and create new, bundled selling opportunities with tools to launch a full-service ecommerce store and offer flexible, usage-based pricing.

## Why Xyte?

- ( ) Connect unlimited devices and customer tenants
- Advanced ticketing and remote issue resolution
- Faster time-to-market and time-to-revenue
- Robust infrastructure and features
- Enterprise-grade security and reliability

Get started today at www.xyte.io

